Strong Economy and Decreased Vacancy Propels Denver's Office Market at the Start of 2019

MARKET OVERVIEW

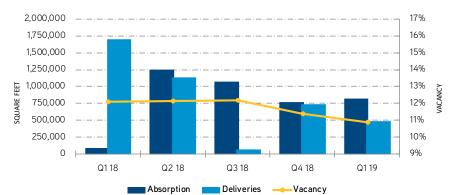
Similar to the beginning of 2018, the Metro Denver office market continues to profit due to a strong economy and an increase of employment throughout the area. As expected, asking rental rates continue to increase in contrast to the overall vacancy rates which saw a decrease over the previous quarters. In addition, direct vacancy rates reported a decrease from the previous quarter while sublease vacancy rates remained the same. Construction activities throughout the metro area currently totals out at 2.7 million square feet, which is a slight decrease from the previous quarter's 3.1 million square feet. Despite the decrease, construction continues to flourish predominately in the Downtown and Southeast submarkets showing no signs of slowing down as 2019 continues. More than 475,000 square feet of deliveries were delivered in the first quarter providing a slight decrease from the previous guarter. In conclusion, the overall total inventory in square feet topped off at 151.5 million which was a minimal increase from the previous guarter's 149.8 million.

MARKET INDICATORS* Q1 2019 Q2 2019 VACANCY NET ABSORPTION **DELIVERIES RENTAL RATE**

SUMMARY STATISTICS

	Q1 2018	Q1 2019
VACANCY RATE	12.1%	10.9%
ABSORPTION YTD	95,099	824,116
DELIVERIES YTD	1,702,420	487,677
UNDER CONSTRUCTION	4,037,038	2,713,599
ASKING RENTS/SF	\$27.20	\$27.86

Denver Office Market Q1 2018-Q1 2019



Source: CoStar, Colliers Research

Local Unemployment Rates

As of **February 2019**, the Bureau of Labor Statistics indicated the estimated unemployment rate for the Metro Denver area at 3.3 percent. The National unemployment rate is 3.7 percent.

Local Employment Growth

Metro Denver total employment increased by approximately **42,700 jobs** between March 2018 and March 2019.

Investment Sales

\$840

Investment spending during the quarter totaled out at \$840 million. a minor decrease

from the previous quarter's \$1 billion.

^{*}Arrows compare current quarter to the previous quarter's historically adjusted figures.

Office absorption totaled more than 820,000 square feet during Q1.

ABSORPTION

The Metro Denver office absorption totaled approximately 824,116 square feet during the first quarter, therefore disclosing a positive absorption increase from the previous quarter's 771,672 square feet. Both the larger submarkets in the metro area, Downtown and Southeast, saw a decrease in absorption. Out of the ten submarkets, six reported a positive net absorption. Absorption is expected to increase throughout 2019.

VACANCY

Metro Denver's overall office vacancy remains around the 11 percent mark as vacancy percentages continue to decrease into the new year from 11.4% from the previous quarter to 10.9% during the first quarter. On the other hand, vacancy rates in the Downtown submarket and Southeast submarket both experienced slight increases from the previous quarter. As expected, vacancy is anticipated to remain stable as 2019 progresses.

DELIVERIES & CONSTRUCTION

Metro Denver added 487,677 square feet to the office market during the first quarter with the completion of The Hub in the Downtown submarket and 575 Interlocken Boulevard in the Broomfield submarket leading the way. However, deliveries decreased by about 250,000 square feet from the previous quarter. In addition, deliveries in both the Downtown and Southeast submarkets recorded decreases as well. Although construction activity saw a decrease during the quarter opposed to the previous quarter, it continues to thrive as there are still over 20 properties in progress. As stated from above, there are over 2.7 million square feet of office space under construction in the Denver Metro Area. Some notable projects under construction are 4120 Brighton Blvd in the Platte River submarket, Market Station in the Downtown submarket, and the UC Health Offices in the Colorado Boulevard/Glendale submarket.

RENTAL RATES

In conclusion, the overall asking rental rates throughout the Metro Denver office market experienced a slight increase to \$27.86 per square foot in the first quarter – a 2.4% increase year-over-year. The Downtown and Southeast submarkets also increased from the previous quarter. As for the building classes, rental rates decreased for Class A while Class B and C both saw increases. Of the ten submarkets, seven experienced increases in asking rental rates quarter-over-quarter. As 2019 continues, expect rental rate increases to be mollified and competitive.

Absorption



Source: CoStar, Colliers Research

Vacancy



Source: CoStar, Colliers Research

Rental Rates



Source: CoStar, Colliers Research

Submarket Statistics

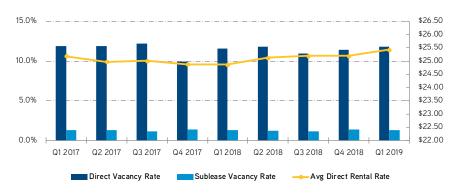
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DOWNTOW	/N	EXI	STING PROPI	ERTIES			ACTIVITY	ABSO	RPTION		CONSTRUCT	ION	RENTS
		DISTRICT/LODO/	CENTRAL PL	ATTE VALLE	Υ								
A	72	26,112,280	11.0%	1.6%	12.6%	11.6%	620,665	235,483	235,483	279,317	-	1,419,201	\$36.92
В	136	11,542,673	11.8%	1.0%	12.9%	13.2%	229,749	44,893	44,893	-	-	141,750	\$30.92
C Total	20 228	1,295,077 38,950,030	3.2% 11.0%	0.0% 1.4%	3.2% 12.4%	3.2% 12.4%	850,414	280,376	2 80,376	279,317	-	1,560,951	\$19.96 \$35.35
MIDTOWN	ZZO	30,730,030	11.070	1.470	12.470	12.470	030,414	200,510	200,310	217,311		1,500,751	\$33.33
оитн мі	DTOWN/CAI	PITOL HILL											
4	8	1,132,361	1.5%	2.3%	3.8%	5.1%	9,691	14,597	14,597	-	-	146,805	\$26.36
3	53 35	3,466,550	5.4%	0.0%	5.4%	3.5%	7,287	(65,420)	(65,420)	-	-	-	\$28.10
otal	96	1,489,800 6,088,711	3.0% 4.1%	0.0% 0.4%	3.0% 4.5%	3.2% 3.7%	1,451 18,429	3,659 (47,164)	3,659 (47,164)	-	-	146,805	\$23.23 \$27.25
SUBURBAN		-,,						,	,==			2.0,000	
AURORA													
١	13	1,817,371	7.6%	0.0%	7.6%	7.1%	-	(7,663)	(7,663)	-	-	-	\$23.72
3	78 18	5,498,902	10.3%	0.2%	10.5%	9.3%	38,822	(67,099)	(67,099)	-	-	-	\$20.01
otal	109	620,381 7,936,654	5.7% 9.3%	0.0% 0.1%	5.7% 9.5%	3.1% 8.3%	38,822	(16,262) (91,024)	(16,262) (91,024)	-	-	-	\$17.36 \$20.59
ROOMFIE													
\	24	3,529,164	4.3%	1.3%	5.6%	6.7%	122,634	111,242	111,242	79,000	-	80,000	\$27.66
3	31	2,808,051	7.6%	0.4%	7.9%	9.0%	11,351	29,803	29,803	-	-	27,440	\$22.74
otal	55 O ROULEVA	6,337,215 RD/GLENDALE	5.7%	0.9%	6.6%	7.7%	133,985	141,045	141,045	79,000	-	107,440	\$26.02
OLUKADO	28	4,349,932	10.1%	0.6%	10.7%	17.9%	64,101	374,146	374,146	75,000	_	155,000	\$30.27
3	95	6,777,950	8.9%	0.5%	9.4%	9.4%	121,369	(1,961)	(1,961)	-	-	62,660	\$26.40
	26	1,055,525	8.7%	0.0%	8.7%	9.6%	3,502	9,197	9,197	-	-	-	\$19.88
otal	149	12,183,407	9.3%	0.5%	9.8%	12.4%	188,972	381,382	381,382	75,000	-	217,660	\$27.54
	ORTHEAST 14	1 27/ /72	5.7%	0.0%	5.7%	8.0%	14,109	52,859	52,859	22,000	-	22,000	\$26.26
3	80	1,374,473 5,505,707	7.6%	0.4%	8.0%	7.7%	24,878	(14,086)	(14,086)	22,000	-	22,000	\$20.26
:	19	1,036,058	2.7%	0.0%	2.7%	3.6%	4,884	9,246	9,246	-	-	-	\$14.22
Total	113	7,916,238	6.6%	0.3%	6.9%	7.2%	43,871	48,019	48,019	22,000	-	22,000	\$24.03
NORTHWE													
3	27 92	2,577,143 4,155,485	16.6% 9.1%	0.8%	17.3% 9.4%	17.8% 9.6%	28,354 40,183	11,405 9,082	11,405 9,082	-	-	40,000	\$26.21 \$22.25
;	16	563,388	3.4%	0.3%	3.5%	3.9%	5,929	2,266	2,266		_	-	\$16.26
otal	135	7,296,016	11.3%	0.5%	11.7%	12.1%	74,466	22,753	22,753	-	-	40,000	\$24.14
OUTHEAS	ST												
4	158	25,054,643	11.7%	1.6%	13.3%	13.3%	318,026	(11,483)	(11,483)	-	-	565,743	\$27.17
3	301 34	18,830,981 1,431,187	12.5% 3.0%	1.0% 0.0%	13.5% 3.0%	13.2%	238,588 11,452	(62,796) (2,416)	(62,796)	-	-	53,000	\$23.45 \$17.82
otal	493	45,316,811	11.8%	1.3%	13.1%	12.9%	568,066	(76,695)	(76,695)	-	-	618,743	\$25.43
OUTHWE	ST												
١	7	1,552,623	10.1%	0.8%	10.9%	8.4%	-	(9,623)	(9,623)	32,360	-		\$31.44
	102	5,085,576	11.6%	0.3%	12.0%	11.4%	67,881	(31,314)	(31,314)	-	-	-	\$17.99
otal	16 125	589,410 7,227,609	1.5% 10.5%	0.0% 0.4%	1.5% 10.9%	1.3% 9.9%	1,298 69,179	(1,123) (42,060)	(1,123) (42,060)	32,360	-	-	\$16.25 \$18.95
VEST	123	1,221,007	10.070	0.470	20.770	7.770	U/,±1/	(HE,000)	(42,000)	02,000			¥±0.73
\	23	2,919,289	5.8%	1.4%	7.2%	8.1%	32,473	26,555	26,555	-	-	-	\$27.17
3	135	8,671,441	8.2%	0.2%	8.4%	10.5%	50,014	179,256	179,256	-	-	-	\$23.00
	25	696,911	1.7%	0.0%	1.7%	2.0%	1,826	1,673	1,673	-	-	-	\$15.60
otal UBURBAI	183 N TOTAL	12,287,641	7.3%	0.5%	7.8%	9.5%	84,313	207,484	207,484	-	-	-	\$23.39
UBURBA	294	43,174,638	10.4%	1.3%	11.7%	12.5%	579,697	547,438	547,438	208,360	-	862,743	\$27.39
}	914	57,334,093	10.2%	0.5%	10.7%	10.8%	593,086	40,885	40,885	-	-	143,100	\$22.85
	154	5,992,860	4.0%	0.0%	4.0%	4.0%	28,891	2,581	2,581	-	-	-	\$17.72
otal	1,362	106,501,591	9.9%	0.8%	10.7%	11.1%	1,201,674	590,904	590,904	208,360	-	1,005,843	\$24.75
ENVER M	MARKET GRA	70,419,279	10.5%	1.4%	11.9%	12.4%	1,210,053	797,518	797,518	487,677	-	2,428,749	\$31.29
	1,103	72,343,316	10.3%	0.6%	10.8%	10.8%	830,122	20,358	20,358	401,011	-	284,850	\$24.28
	209	8,777,737	3.7%	0.0%	3.7%	3.8%	30,342	6,240	6,240	-	-	-	\$18.41
otal	1,686	151,540,332	10.0%	0.9%	10.9%	11.4%	2,070,517	824,116	824,116	487,677	-	2,713,599	\$27.86
	LY COMPAR		10.00	0.001	10.00/	11 (0)	2,070,547	00/44/	00/44/	/07 /33		2.712.500	407.07
11 19 14 18	1,686 1,675	151,540,332 149,839,275	10.0%	0.9%	10.9% 11.4%	11.4% 12.2%	2,070,517 2,112,732	824,116 771,672	824,116 3,186,662	487,677 738,219	3,643,154	2,713,599 3,166,262	\$27.86 \$27.81
14 18	1,673	149,839,275	10.5%	0.9%	12.2%	12.2%	2,761,716	1,072,108	2,414,990	65,000	2,904,935	3,100,202	\$27.81
22 18	1,672	149,095,896	11.2%	0.9%	12.1%	12.1%	3,224,323	1,247,783	1,342,882	1,137,515	2,839,935	2,907,368	\$27.69

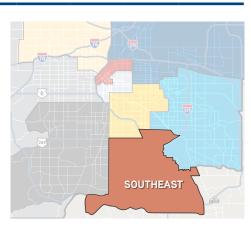
Southeast & Downtown Statistics

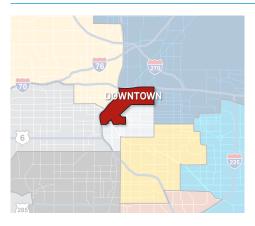
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EXISTING PROPERTIES		VACANCY		ACTIVITY	ABSORP.	CONSTR.	RENTS	

EXIS	STING PROF	PERTIES				VACANCY			ACTIVITY	ABSORP.	CONSTR.	RENTS
DENVER-S	DENVER-SOUTHEAST OFFICE MARKET OVERVIEW											
Q1 2019	493	45,316,811	5,332,721	11.8%	586,646	1.3%	5,919,367	13.1%	568,066	(76,695)	0	\$25.43
Q4 2018	491	44,979,229	5,134,576	11.4%	635,928	1.4%	5,770,504	12.8%	614,237	(156,387)	185,000	\$25.19
Q3 2018	490	44,794,229	4,897,408	10.9%	531,709	1.2%	5,429,117	12.1%	704,618	411,792	0	\$25.19
Q2 2018	490	44,794,229	5,284,616	11.8%	556,293	1.2%	5,840,909	13.0%	946,015	252,795	396,098	\$25.13
Q1 2018	488	44,398,131	5,132,211	11.6%	565,395	1.3%	5,697,606	12.8%	627,565	63,001	222,070	\$24.87
Q4 2017	487	44,176,061	4,390,014	9.9%	608,523	1.4%	4,998,537	11.3%	1,109,687	455,792	115,859	\$24.88
Q3 2017	486	44,060,202	5,376,299	12.2%	501,571	1.1%	5,877,870	13.3%	1,499,695	125,384	211,675	\$25.01
Q2 2017	485	43,848,527	5,219,785	11.9%	571,794	1.3%	5,791,579	13.2%	936,142	376,853	880,958	\$24.97
Q1 2017	481	42,247,137	5,012,052	11.9%	554,990	1.3%	5,567,042	13.2%	1,130,460	(140,705)	47,638	\$25.18
DENVER-SC	UTHEAST	OFFICE SUBMAR	RKET BREAKO	UT BY CLAS	S							
Α	158	25,054,643	2,930,083	11.7%	404,671	1.6%	3,334,754	13.3%	318,026	(11,483)	0	\$27.17
В	301	18,830,981	2,359,747	12.5%	181,975	1.0%	2,541,722	13.5%	238,588	(62,796)	0	\$23.45
С	34	1,431,187	42,891	3.0%	0	0.0%	42,891	3.0%	11,452	(2,416)	0	\$17.82
Total	493	45,316,811	5,332,721	11.8%	586,646	1.3%	5,919,367	13.1%	568,066	(76,695)	0	\$25.43
DENVER-D	отимос	VN OFFICE SU	BMARKET (OVERVIEW								
Q1 2019	228	38,950,030	4,283,768	11.0%	527,968	1.4%	4,811,736	12.4%	850,414	280,376	279,317	\$35.35
Q4 2018	225	38,240,166	4,172,747	10.9%	606,825	1.6%	4,779,572	12.5%	850,693	588,856	428,691	\$34.89
Q3 2018	224	37,811,947	4,481,236	11.9%	582,128	1.5%	5,063,364	13.4%	1,272,693	428,691	0	\$34.64
Q2 2018	224	37,811,947	5,043,821	13.3%	417,771	1.1%	5,461,592	14.4%	1,066,703	623,409	288,481	\$34.69
Q1 2018	221	37,388,382	4,913,504	13.1%	515,707	1.4%	5,429,211	14.5%	710,715	261,916	1,169,313	\$34.15
Q4 2017	218	36,399,069	4,311,184	11.8%	684,448	1.9%	4,995,632	13.7%	1,055,597	161,898	180,000	\$33.98
Q3 2017	216	36,169,652	4,233,616	11.7%	694,497	1.9%	4,928,113	13.6%	678,813	286,979	0	\$33.43
Q2 2017	216	36,169,652	4,510,477	12.5%	704,612	1.9%	5,215,089	14.4%	872,089	90,346	53,478	\$33.52
Q1 2017	215	36,116,174	4,496,784	12.5%	755,173	2.1%	5,251,957	14.5%	1,239,645	(241,294)	397,070	\$33.22
DENVER-DO	OWNTOWN (OFFICE SUBMAR	KET BREAKO	UT BY CLASS	6							
Α	72	26,112,280	2,876,769	11.0%	409,069	1.6%	3,285,838	12.6%	620,665	235,483	279,317	\$36.92
В	136	11,542,673	1,364,986	11.8%	118,899	1.0%	1,483,885	12.9%	229,749	44,893	0	\$30.92
С	20	1,295,077	42,013	3.2%	0	0.0%	42,013	3.2%	0	0	0	\$19.96
Total	228	38,950,030	4,283,768	11.0%	527,968	1.4%	4,811,736	12.4%	850,414	280,376	279,317	\$35.35

Denver I Southeast Office Market



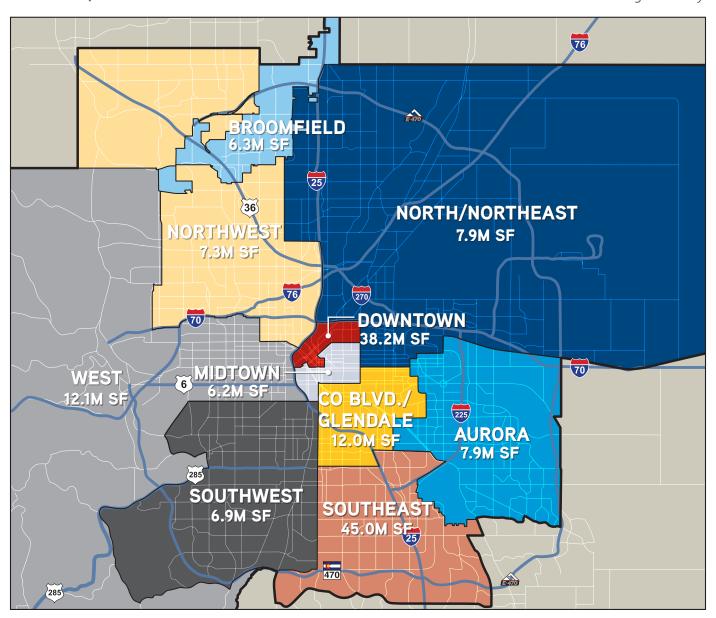




Denver I Downtown Office Market



Submarket Map *Existing Inventory



SIGNIFICANT RECENT TRANSACTIONS									
SALES ACTIVITY									
PROPERTY	SUBMARKET	SALE PRICE	SIZE SF	BUYER	SELLER				
1601 Wewatta Street	CBD	\$110,900,000	444,595	Nuveen Real Estate	LBA Realty				
Union Station North Wing	LoDo	\$76,000,000	109,078	Lincoln Property Company	GLL Real Estate Partners				
FBI Headquarters - Denver Division	East I-70 Montbello	\$72,900,000	175,155	USAA Real Estate Company	90 North Real Estate Partners LLP				

LEASING ACTIVITY					
PROPERTY	SUBMARKET	BLDG. CLASS	LEASED SF	TYPE	COMPANY
717 17th St. Johns Manville Plaza	CBD	А	95,058	New	Sunrun
1515 Wynkoop 1513-1530 Wynkoop St.	LoDo	А	91,249	New	Amazon
Atria 13601 Via Varra	Broomfield	А	88,293	New	Crocs

400 offices in68 countries on6 continents

United States: 109

Canada: 43

Latin America: **18** Asia Pacific: **44**

EMEA: 85

\$3.3

billion in annual revenue

2.0

billion square feet under management

17,300

professionals and staff

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