Q1 2021

METRO DEN

A Note Regarding COVID-19

As we publish this report, the global pandemic continues to impact day-to-day life, the economy, and commercial real estate. The extent, length and severity of this pandemic is unknown and continues to evolve at a rapid pace. The scale of the impact and its timing varies between locations. To better understand trends and emerging adjustments, please subscribe to <u>Colliers' COVID-19 Knowledge Leader</u> page for resources and recent updates.

Vaccine Implementation Paves Way for Office Return, But Metrics Remain Soft

Since vaccine distribution began in the United States on December 14th, more than 171 million doses have been administered, with 64.4 million people or 19.4% of the total US population now fully vaccinated (as of 4/7/21). Colorado is trending above the national average, with 19.6% fully vaccinated and 33.6% having received at least one dose. Furthermore, the U.S. is expected to manufacture 132 million vaccine doses in March, compared with 48 million in February, and the Biden Administration has announced that all Americans will be eligible for the vaccine by April 19, 2021.

While these figures are positive indicators for a return to the office in late 2021, lagging office fundamentals within the Denver Metro continue to point toward uncertainty and disruption. The Metro realized its third consecutive quarter of negative absorption over 1 million SF, marking the largest negative trailing-twelve-month net absorption since the statistic began being tracked in 1999. Vacancy rates continue to climb and are now above 14%, reaching the highest rate since the Great Recession in 2009. Sublet space continues to grow and now stands at 4.9 million SF between the Denver and Boulder markets, exhibiting a 80.8% increase as compared to a year ago.

Although the pandemic-induced trends of 2020 have now bled into 2021, Denver continues to be well-positioned for recovery relative to other cities due to its successful vaccination distribution, diverse tenant base, educated workforce, and company relocation announcements. Companies continue to realize that Denver is a live-work-play city where employees want to be and are responding to that. Q1 2021 saw six new major relocation or expansion announcements including MotoRefi, AgriWebb, and Kleos Space S.A., following over 20 such announcements last year.

MARKET INDICATORS	5*	Projected Q2
	Q1 2021	2021
VACANCY	•	•
NET ABSORPTION		
DELIVERIES	+	+
RENTAL RATE	+	+

SUMMARY STATISTICS Q1 2020 Q1 2021 VACANCY RATE 10.7% 14.3% ABSORPTION YTD -20,655 -1,199,172 DELIVERIES YTD 2,171,223 46,500 UNDER CONSTRUCTION 3.414.920 2.630.281 **ASKING RENTS/SF** \$28.80 \$2975

*Arrows compare current quarter to the previous quarter's historically adjusted figures.



Highlighted ECONOMIC TRENDS

UNEMPLOYMENT DECLINES TO 6.0% IN MARCH

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The National unemployment rate declined from 6.2% to 6.0% in March as large job gains were realized in the leisure & hospitality, construction, and education & health services sectors. The number of unemployed persons, presently at 9.7 million, is much lower than the April 2020 highs of 23.1 million, but remain well above their pre-pandemic levels in February 2020 of 3.5% unemployment and 5.7 million unemployed. Source: U.S. Bureau of Labor Statistics

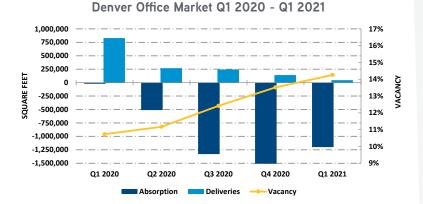
NON-FARM PAYROLLS INCREASES BY

The 916,000 increase in non-farm payroll reflected the re-hiring of primarily "temporarily unemployed" workers in the leisure and hospitality sectors, with smaller gains in construction, education, and health services. This marks the largest payroll increase since 680k payrolls were added in September 2020. Source: U.S. Bureau of Labor Statistics

VTS OFFICE DEMAND INDEX (VODI) INCREASES BY 29% IN FEB

The index, which tracks tenant tours of office properties across the nation, posted significant gains in January and February and is now 38% lower than it was just before the pandemic. By comparison, this index was 85% below pre-pandemic levels in May 2020.

Source: Globe Street



Source: CoStar, Colliers Research

VACANCY

Vacancy rates continued to climb despite ongoing successful vaccine implementation, increasing to 14.3% from 13.5% in the Denver Metro. Class A properties saw a jump from 15.1% to 16.1%, while Class B properties fared better seeing an increase from 13.0% to 13.7%. Denver's largest submarket, the Southeast, reported a 10-basis point increase to 17.2% while Denver's second-largest submarket, Downtown, reported a 180-basis point increase to 17.7%. In the short term, it is expected that vacancy will continue to moderately climb as companies continue to reassess future office needs. However, herd immunity and peers returning to the office will prompt a mass return over the next twelve months, at which point leasing will pick up and vacancy rates will fall.

ABSORPTION

Q1 realized the third consecutive quarter of negative absorption of over 1 million square feet, marking the largest trailing twelve-month negative net absorption on record for the Denver Metro. The downtown market continues to be the primary driver, with -708,000 SF in Q1. This was largely driven by WeWork, which closed four of its Downtown Denver locations, accounting for 240,000 SF. The metro's largest submarket by square footage, the Southeast, coped relatively well with absorption of -60,000 SF and continues to benefit from a flight to suburban markets from the downtown market. It is expected that absorption will remain negative in Q2 as companies continue to reassess their long-term space needs.

LEASE RATES

Despite five consecutive quarters of significant negative absorption, increasing sublet space, and climbing vacancy rates, lease rates in the Denver Metro continue to climb. Average direct full-service lease rates increased by 1.6% to \$29.75/SF. Class A asking rates in the suburban submarkets increased minimally to \$26.98/SF while Downtown increased from \$36.39/SF to \$37.49/SF due to newly constructed Class A space coming to market. The premium between the two distinguished submarkets remains around 30%. It is expected that while direct asking rates will show continued moderate growth, effective lease rates will decrease throughout 2021 as landlords offer increased concessions to attract tenants back to the office.

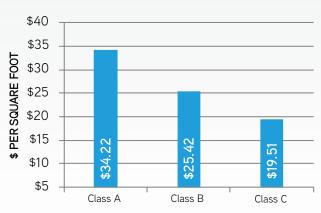
Trends

• Uncertainty from tenants surrounding their long-term office space needs continue to affect the market, leading to subdued leasing activity and a third consecutive quarter of negative absorption over 1 million square feet. This has pushed regional vacancy rates over 14%.

- While asking rates have remained constant, concessions have greatly increased.
- Sublease space is at historical highs, with 4.9 million SF up for grabs between the Denver and Boulder markets; nearly 2 million of which is in Downtown Denver.
- Denver remains a market poised for a strong office recovery due to tenant in-migration, favorable pricing, tenant diversity, high quality of life, and an educated labor pool.

Absorption





Rental Rates

*Source: CoStar, Colliers Research

2 Office Market Report | Q1 2021 | Metro Denver | Colliers International

LEASING ACTIVITY

Leasing activity in Q1 2021 remained subdued as companies continue to struggle with the uncertainty of a return to the office and future space demands. Only one lease over 35,000 SF was signed during the quarter, completed by the law firm Sherman & Howard for 59,272 SF. This lease also represents the first signing at the speculative Block 162 office project at 675 15th Street in Downtown Denver and the largest office lease signed downtown since the onset of the pandemic in March 2020. Other leases of note include Regus Coworking signing for 32,946 SF at 8310 S. Valley Hwy. in Inverness, and JAL Investments leasing 32,778 SF at 1001 17th Street in the CBD. Leasing activity is expected to remain slow in Q2, but will accelerate over the second half of the year as companies return to the office following successful vaccination.

SUBLEASE AVAILABILITY

Space available for sublease increased by 4.5% quarter-over-quarter and has reached its highest point since the metric began being tracked in 2005 at 4.9 million square feet. This represents an 80.8% increase over Q1 2020 before the onset of the pandemic. Downtown Denver remains the primary driver with 2.1 million square feet available, largely due to its concentration in the oil & gas sector. The southeast market remains the second largest sublease market with 1.5 million square feet available. While space available for sublease continues to grow, the rate which it is doing so is slowing, increasing only 4.5% in Q1 versus an average of 20.4% over the previous three quarters. We predict that sublease space will continue to grow, albeit at a slowing pace, throughout Q2.

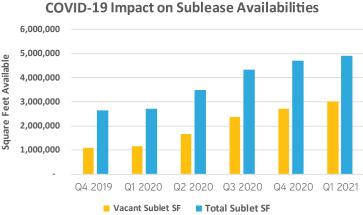
CAPTIAL MARKETS

Denver has seen nearly \$390 million of office buildings trade in 2021 to date, signaling the liquidity of the office market is on track to match or exceed last year's total of \$1.4 billion. Sold assets include 4600 South Syracuse, located in the Denver Tech Center; the Campus at Cherry Creek; INOVA Dry Creek II in Inverness; Signature Centre in Golden and more. Institutional, CBD office buildings are available for sale, but few are trading due to low optimism on downtown leasing velocity over the next 12 to 24 months. Tenants relocating from the CBD or opening satellite office are opting for Class A suburban office buildings over lesser Class B/C buildings.

LOOKING FORWARD

• The ongoing vaccine implementation will help curb the Work-From-Home initiatives currently in place, with a return to the office occurring in the second half of the year.

- Leasing activity and absorption are expected to remain slow in Q2, but should surpass Q1 levels and continue to accelerate throughout the year.
- Denver's highly educated workforce and diverse industry mix will continue to attract company in-migration, especially from expensive coastal cities.



Major companies that have announced plans to expand or relocate to Denver in 2021:

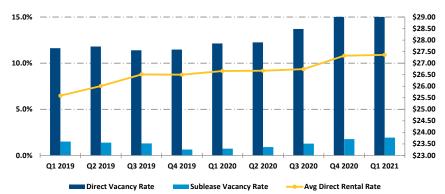
MOTOREFI AGRIWEBB KLEOS SPACE S.A. NEXTWORLD VICTROLA CRUSOE ENERGY SYSTEMS

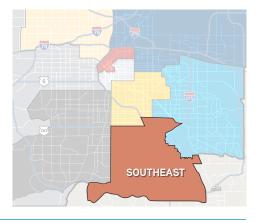
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		EXIS			/		ΑCΤΙVΙΤΥ	ABSOR			CONSTRUCTIO	N	RENTS
AB	82 142	27,084,593 11,956,097	13.6% 16.7%	4.0% 1.9%	17.7% 18.6%	15.5% 17.7%	218,368 111,513	(583,509) (115,414)	(583,509) (115,414)	-	-	1,232,068	\$40.90 \$32.50
C Total	19 243	1,013,077 40,053,767	5.3% 14.3%	1.0% 3.3%	6.4% 17.7%	5.5% 15.9%	329,881	(8,819) (707,742)	(8,819) (707,742)	-	-	1,232,068	\$25.08 \$38.16
MIDTOWN SOUTH MIL													
AB	13 51	1,569,885 3,312,052	10.7% 9.7%	0.0%	10.7% 10.0%	12.6% 9.5%	37,490 685	31,074 (15,907)	31,074 (15,907)	-	-	39,400	\$32.42 \$28.26
C Total	35 99	1,701,420 6,583,357	1.3% 7.7%	0.0% 0.2%	1.3% 7.9%	1.4% 8.1%	1,030 39,205	1,469 16,636	1,469 16,636	-	-	39,400	\$21.28 \$30.14
SUBURBAN AURORA A	11	1,419,370	10.9%	0.0%	10.9%	10.6%		(3,981)	(3,981)	-	-	-	\$26.35
B	76	5,431,683	8.9%	0.4%	9.2%	9.4%	15,400 1,541	8,347 7,857	8,347 7,857	-	-	-	\$20.53 \$20.53 \$12.61
Total BOULDER	108	7,549,565	8.7%	0.3%	9.0%	9.2%	16,941	12,223	12,223		-	-	\$21.67
A B	28 175	2,397,918 9,012,986	5.3% 10.7%	0.6% 1.5%	5.9% 12.2%	5.2% 11.6%	21,576 48,360	(17,075) (61,255)	(17,075) (61,255)	-		122,334 173,646	\$38.62 \$25.59
C Total	13 216	570,866 11,981,770	6.2% 9.4%	6.0% 1.6%	12.1% 11.0%	11.6% 10.3%	0 69,936	(3,313) (81,643)	(3,313) (81,643)	-	-	295,980	\$20.65 \$26.88
A	27	3,757,349	14.4%	0.2%	14.6%	12.1%	30,868	(93,426)	(93,426)	-	-	<u>-</u>	\$28.40
B Total	32 59	2,717,128 6,474,477 RD/GLENDALE	9.1% 12.2%	0.8% 0.4%	10.0% 12.6%	9.5% 11.0%	9,270 40,138	(13,325) (106,751)	(13,325) (106,751)	-	-	-	\$22.82 \$27.08
A B	33 91	5,053,844 6,259,109	16.0% 13.3%	1.2% 1.1%	17.3% 14.4%	15.5% 13.3%	37,801 53,876	(90,986) (65,087)	(90,986) (65,087)	-	-	238,065	\$30.94 \$27.51
C Total	24 148	969,857 12,282,810	12.1% 14.3%	5.3% 1.5%	17.4% 15.8%	16.8% 14.5%	1,364 93,041	(5,770) (161,843)	(5,770) (161,843)	-	-	238,065	\$21.68 \$28.97
LONGMON	1	104,805	51.1%	0.0%	51.1%	51.1%	0	0	0	-	-	-	\$26.01
B C	21 4	740,173 134,558	4.6% 0.0%	0.0%	4.6% 0.0%	4.5% 0.0%	140 0	(916) 0	(916) 0	-	-	-	\$23.48 \$18.30
Total NORTH	26	979,536	9.0%	0.0%	9.0%	8.9%	140	(916)	(916)	-	-	-	\$24.98
A B C	8 45 4	759,793 3,040,467	2.5% 9.5%	0.0%	2.5% 11.9%	2.2%	3,425 15,627	(1,919)	(1,919) 101	-	-	-	\$25.66 \$25.28
Total	57	128,181 3,928,441	2.9% 7.9%	0.0% 1.9%	2.9% 9.8%	4.4% 9.8%	4,135 23,187	1,983 165	1,983 165	-	-	-	\$15.63 \$24.92
A B	7	583,612 2,472,103	2.0% 7.8%	0.0%	2.0% 9.1%	3.9% 8.2%	14,193 39,743	10,758 (21,486)	10,758 (21,486)	-	-	-	\$25.72 \$22.65
C Total	14 56	896,719 3,952,434	1.8% 5.6%	0.1% 0.8%	1.9% 6.4%	1.9% 6.2%	0 53,936	0 (10,728)	0 (10,728)	-	-	-	\$16.00 \$22.56
A NORTHWE	19	2,054,669	11.8%	0.8%	12.5%	12.2%	47,910	33,107	33,107	46,500	46,500	46,500	\$28.09
B	62 18	2,515,504 515,579	9.8% 1.3%	0.5%	10.3% 1.3%	11.1% 2.0%	74,127 4,160	19,785 3,778	19,785 3,778	-	-	-	\$21.00 \$16.63
Total PARKER/C			9.7%	0.6%	10.3%	10.6%	126,197	56,670	56,670	46,500	46,500	46,500	\$25.02
A B C	7 27 2	318,714 983,950 87,926	5.2% 7.5% 0.7%	0.0% 0.8% 0.0%	5.2% 8.3% 0.7%	6.2% 8.4% 0.7%	1,640 2,375 0	3,161 1,079 0	3,161 1,079 0		-		\$29.73 \$29.09 \$20.00
Total SOUTHEAS	36	1,390,590	6.5%	0.6%	7.1%	7.4%	4,015	4,240	4,240	-	-	110,000	\$29.40
A B	165 306	25,801,652 19,104,422	15.4% 15.9%	3.0% 0.7%	18.3% 16.6%	18.7% 15.7%	172,507 289,272	89,979 (173,434)	89,979 (173,434)	-	-	625,899	\$30.69 \$23.40
C Total	28 499	1,259,724 46,165,798	3.7% 15.3%	0.0% 1.9%	3.7% 17.2%	5.6% 17.1%	3,207 464,986	23,859 (59,596)	23,859 (59,596)	-	-	625,899	\$18.57 \$27.36
A	7	1,551,321	3.8%	3.1%	6.9%	6.9%	0	0	0	-	-	-	\$25.66
BC	105	5,403,168 851,091	11.4%	0.2%	11.6%	10.5%	42,713 0	(62,506) 2,275	(62,506) 2,275	-	-	-	\$19.98 \$13.30
Total WEST	130 22	7,805,580 2,703,768	8.7%	0.8%	9.5% 8.1%	8.7%	42,713 22,582	(60,231)	(60,231)	-	-	- 42,369	\$20.26 \$28.52
A B C	136 24	8,897,111 738,440	11.2% 4.3%	1.7%	12.5% 4.3%	6.6% 11.4% 9.1%	67,984 0	(38,390) (96,666) 35,400	(38,390) (96,666) 35,400	-	-	42,309	\$24.56 \$14.13
Total SUBURBAN	182	12,339,319	9.7%	1.3%	11.0%	10.2%	90,566	(99,656)	(99,656)	-	-	42,369	\$24.69
A B	335 1,111	46,506,815 66,577,804	13.3% 12.0%	2.1% 0.9%	15.3% 13.0%	15.0% 12.3%	352,502 658,887	(108,772) (465,363)	(108,772) (465,363)	46,500 -	46,500 -	1,185,167 173,646	\$30.29 \$23.89
C Total	170 1,616	6,851,453 119,936,072	4.2% 12.1%	1.3% 1.4%	5.5% 13.5%	6.5% 13.0%	14,407 1,025,796	66,069 (508,066)	66,069 (508,066)	46,500	46,500	1,358,813	\$18.63 \$26.58
A	430	75,161,293	13.4%	2.7%	16.1%	15.1%	608,360	(661,207)	(661,207)	46,500	46,500	2,456,635	\$34.22
B C Total	1,304 224	81,845,953 9,565,950	12.6% 3.8%	1.1%	13.7% 4.8%	13.0% 5.5%	771,085	(596,684) 58,719	(596,684) 58,719			173,646	\$25.42 \$19.51 \$29.75
Total QUARTERL Q1 2021	1,958 Y COMPARI 1,958	166,573,196 SON 166,573,196	12.5%	1.8%	14.3% 14.3%	13.5%	1,394,882 1,394,882	(1,199,172) (1,199,172)	(1,199,172) (1,199,172)	46,500 46,500	46,500 46,500	2,630,281 2,630,281	\$29.75 \$29.75
Q4 2020 Q3 2020	1,957	166,526,683 166,386,111	11.9% 11.0%	1.6%	13.5% 12.4%	12.4% 11.2%	1,870,337 1,673,063	(1,706,188) (1,330,217)	(3,943,847) (1,861,688)	140,572 244,572	863,872 477,354	2,651,635 2,662,162	\$28.93 \$28.84
Q2 2020 Q1 2020	1,949	165,544,145 165,295,751	10.2%	1.0% 0.7%	11.2%	10.7%	1,578,637 2,681,024	(510,816) (20,655)	(531,471) (20,655)	269,894 830,073	269,894 2,171,223	3,461,759 3,414,920	\$28.79 \$28.45

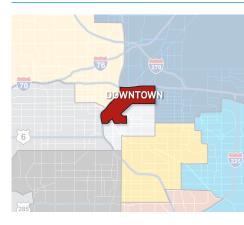
Southeast & Downtown Statistics

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	STING PROP					VACANCY			ACTIVITY	ABSORP.	CONSTR.	RENTS
DENVER-SOUTHEAST OFFICE MARKET OVERVIEW												
Q1 2021	499	46,165,798	7,059,602	15.3%	890,459	1.9%	7,950,061	17.2%	464,986	-59,596	0	\$27.36
Q4 2020	499	46,165,798	7,073,004	15.3%	817,461	1.8%	7,890,465	17.1%	813,164	(973,139)	0	\$27.32
Q3 2020	499	46,165,798	6,328,064	13.7%	589,262	1.3%	6,917,326	15.0%	652,525	(508,285)	0	\$26.74
Q2 2020	498	45,781,086	5,610,428	12.3%	413,901	0.9%	6,024,329	13.2%	619,521	(111,296)	24,000	\$26.67
Q1 2020	497	45,757,086	5,553,126	12.1%	335,907	0.7%	5,889,033	12.9%	1,035,670	(325,515)	408,712	\$26.66
Q4 2019	496	45,733,086	5,245,145	11.5%	294,373	0.6%	5,539,518	12.1%	708,512	166,785	0	\$26.50
Q3 2019	496	45,733,086	5,211,640	11.4%	594,663	1.3%	5,806,303	12.7%	1,027,758	257,209	30,000	\$26.51
Q2 2019	495	45,733,086	5,398,951	11.8%	634,561	1.4%	6,033,512	13.2%	935,622	10,013	54,000	\$26.01
Q1 2019	494	45,649,086	5,303,544	11.6%	685,981	1.5%	5,989,525	13.1%	1,070,805	(204,927)	80,000	\$25.59
DENVER-SOUTHEAST OFFICE SUBMARKET BREAKOUT BY CLASS												
A	165	25,801,652	3,970,873	15.4%	761,350	3.0%	4,732,223	18.3%	172,507	89,979	0	\$30.69
В	306	19,104,422	3,042,066	15.9%	129,109	0.7%	3,171,175	16.6%	289,272	(173,434)	0	\$23.40
С	28	1,259,724	46,663	3.7%	0	0.0%	46,663	3.7%	3,207	23,859	0	\$18.57
Total	499	46,165,798	7,059,602	15.3%	890,459	1.9%	7,950,061	17.2%	464,986	(59,596)	0	\$27.36
DENVER-	DOWNTOW	VN OFFICE SU	JBMARKET (OVERVIEW								
Q1 2021	243	40,053,767	5,746,550	14.3%	1,332,140	3.3%	7,078,690	17.7%	329,881	-707,742	0	\$38.16
Q4 2020	243	40,053,754	5,195,564	13.0%	1,175,384	2.9%	6,370,948	15.9%	473,585	(313,162)	0	\$36.80
Q3 2020	243	40,053,754	4,862,844	12.1%	1,194,942	3.0%	6,057,786	15.1%	315,678	(295,610)	115,675	\$36.51
Q2 2020	240	39,725,500	4,549,687	11.5%	884,235	2.2%	5,433,922	13.7%	409,528	(440,305)	128,661	\$36.45
Q1 2020	238	39,596,839	4,403,547	11.1%	461,409	1.2%	4,864,956	12.3%	483,762	47,809	212,579	\$36.69
Q4 2019	238	39,596,839	4,505,496	11.4%	407,269	1.0%	4,912,765	12.4%	856,069	101,192	0	\$36.41
Q3 2019	237	39,439,924	4,434,740	11.2%	422,302	1.1%	4,857,042	12.3%	926,393	(5,385)	89,000	\$35.03
Q2 2019	236	39,350,924	4,397,053	11.2%	365,604	0.9%	4,762,657	12.1%	781,930	413,309	0	\$35.34
Q1 2019	236	39,350,924	4,770,549	12.1%	405,417	1.0%	5,175,966	13.2%	941,416	293,183	537,338	\$35.42
DENVER-D	OWNTOWN	OFFICE SUBMAR		JT BY CLAS								
A	82	27,084,593	3,691,233	13.6%	1,093,680	4.0%	4,784,913	17.7%	218,368	(583,509)	0	\$40.90
В	142	11,956,097	2,001,145	16.7%	228,282	1.9%	2,229,427	18.6%	111,513	(115,414)	0	\$32.50
С	19	1,013,077	54,172	5.3%	10,178	1.0%	64,350	6.4%	0	(8,819)	0	\$25.08
Total	243	40,053,767	5,746,550	14.3%	1,332,140	3.3%	7,078,690	17.7%	329,881	(707,742)	0	\$38.16

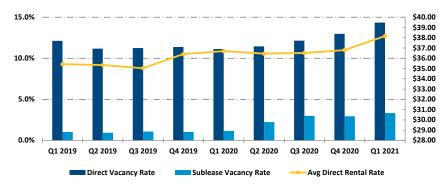
Denver | Southeast Office Market

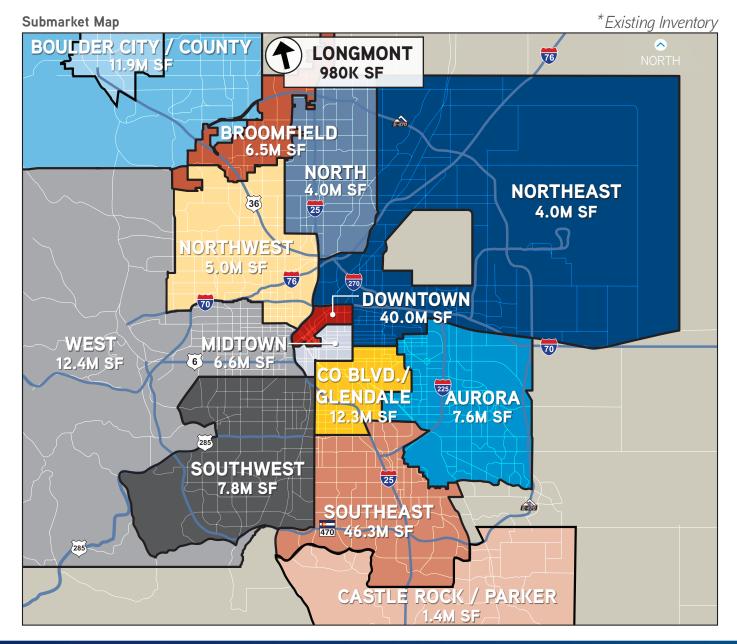






Denver | Downtown Office Market





SIGNIFICANT RECENT TRANSACTIONS

SALES ACTIVITY						
PROPERTY	SUBMARKET	SALE PRICE	SIZE SF	\$/SF	BUYER	SELLER
4300 Cherry Creek Dr. 700 S. Ash St. 710 S. Ash St. Campus at Cherry Creek	Glendale	\$95,000,000	355,687	\$267.09	Boyd Watterson Asset Management	City Office REIT, Inc.
4600 S. Syracuse St.	DTC	\$74,250,000	306,101	\$242.57	Miller Global Properties, LLC	MetLife Investment Management
10825 E. Geddes Ave. INOVA Dry Creek 2	Inverness	\$63,200,000	220,396	\$286.76	Libitzky Property Companies	United Properties
14143 Denver West Pky. Signature Center	West Denver	\$30,475,000	185,920	\$163.91	Vista Investment Group, LLC	Integrated Properties

LEASING ACTIVITY						
PROPERTY	SUBMARKET	BLDG. CLASS	LEASED SF	TYPE	COMPANY	
675 15th St. Block 162	CBD	А	59,272	New	Sherman & Howard	
8310 S. Valley Hwy. The Point at Inverness	Inverness	А	32,946	Renewal	Regus CoWorking	
1001 17th St.	CBD	А	32,778	New	JAL Investments	
56870 Greenwood Plaza Blvd. Triad Orchard Station South	Greenwood Village	В	23,459	Renewal	NTT GLOBAL NETWORKS	

400 offices in68 countries on6 continents

United States: **109** Canada: **43** Latin America: **18** Asia Pacific: **35** EMEA: **85**

\$3.3

billion in annual revenue

2.0

billion square feet under management

17,300

professionals and staff

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Accelerating success.