

In Q4 2024, Denver's office market continued to face challenges. Sublease availability increased, indicating a potential rise in vacancy rates and stagnant demand for office space. As landlords work to attract tenants, rental rates are excepted to decline. Both landlords and businesses are grappling with the difficulties of adjusting to the new normal.



Key Takeaways

- · Leasing activity remains steady, recording 1.8 MSF
- Net absorption realizes a negative figure for the sixth consecutive quarter at -250,000 SF
- Rental rates are expected to fall moving forward.















An Uncertain Future

The ongoing struggles of the office market have deepened skepticism about the full recovery of traditional office spaces. Class A properties are increasingly being positioned as a primary tool to entice employees back, with a noticeable shift from hybrid schedules toward more in-office workdays. The hopes of a full return-to-office are dwindling with each passing week as many employees have now completely changed their lifestyles to accommodate working from home. Despite rising unemployment and declining productivity, the anticipated rebound in office demand has yet to materialize, casting uncertainty over the market's future outlook.

Market Indicators

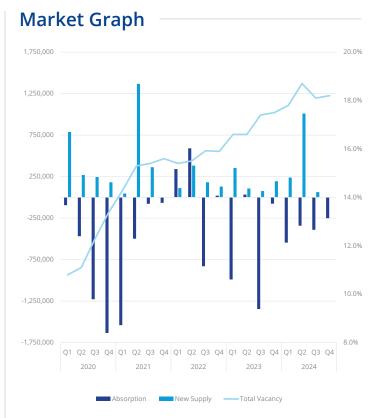






Historic Comparison

| | 24Q4 | 24Q3 | 23Q4 |
|--|---------|---------|---------|
| Total Inventory (in Thousands of SF) | 177,809 | 177,178 | 175,483 |
| New Supply (in Thousands of SF) | 0 | 63 | 25 |
| Net Absorption (in Thousands of SF) | -250 | -391 | -263 |
| Overall Vacancy | 18.2% | 18.1% | 17.4% |
| Under Construction (in Thousands of SF) | 2,879 | 2,879 | 3,701 |
| Direct Asking Lease Rates (FSG) | \$31.04 | \$30.96 | \$31.32 |

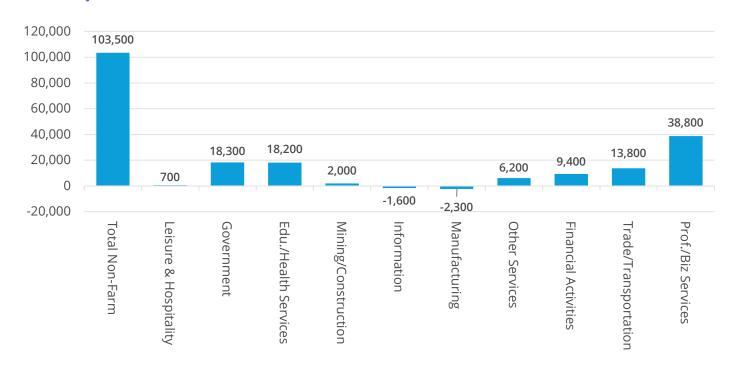


The Q4 metrics for Denver's office market present a challenging reality, featuring six consecutive quarters of negative absorption. Expect to see new construction deliver throughout 2024, while under construction numbers will fall.



Denver Employment Change by Sector

Since February 2020



Source: Bureau of Labor Statistics

Employment

According to the Bureau of Labor Statistics (BLS), the Denver Metro area saw a preliminary increase of 4,000 nonfarm payroll jobs in Q4. Since its peak unemployment in April 2020, Denver has added a total of 218,200 jobs.

In Q4, the unemployment rate in the Denver Metropolitan Statistical Area (MSA) saw another increase to 4.16%. Notable job gains were observed in Government and Education and Health Services. The current unemployment rate stands at a third of its peak, after reaching 12.4% in April 2020.

Vacancy

In Q4 2024, office vacancy rates in the Denver Metro area rose by 10 basis points, reaching 18.2%. Downtown Denver, which continues to have the highest vacancy, saw a 30-basis-point increase to 28.6%. Sublease space also grew modestly, totaling 4.1 million square feet, with 1.3 million square feet concentrated between Downtown and the Southeast. As sublease agreements expire, vacancy rates are expected to climb further across the metro area.

Construction

In Q4, no new office buildings were completed in the Denver Metro area, keeping the construction pipeline steady at 2.9 million square feet under development. Downtown Denver continues to dominate with 1.3 million square feet of active projects, including major developments like The Current River North, which encompasses 280,000 square feet. As ongoing projects near completion and no additional developments commence, the construction pipeline is expected to shrink.

Absorption & Leasing Activity

In Q4 2024, the office market experienced its sixth consecutive quarter of negative absorption, totaling -3.0 million square feet during that period. Leasing activity reached 1.77 million square feet, marking the seventh straight quarter with less than 2.0 million square feet leased. With leasing activity remaining sluggish and net absorption still negative, vacancy rates are expected to rise while rental rates decline.



Rents

Despite higher vacancy levels, rental rates are rising, reflecting growing demand for Class A space. In Q4 2024, direct average full-service lease rates remained largely unchanged, increasing slightly from \$30.96/SF to \$31.04/SF. Downtown saw a minor uptick from \$37.86/SF to \$38.03/SF, while the Southeast submarket experienced a slight decrease from \$27.20/SF to \$27.11/SF, maintaining a roughly 30% premium between the two areas. As the market seeks to stabilize, expect to see more concessions and potential reductions in rental prices. With Denver's office market adjusting to shifting demand, closely tracking new developments and submarket trends will be crucial in understanding how tenant requirements and landlord incentives will shape the landscape.

Forecast

New construction and Class A office space remain at the forefront of Denver's market. The hybrid work model has necessitated strong incentives to bring employees back into the office and boost productivity. Despite in-office requirements, the hybrid model appears to have become a permanent fixture in the American workforce lifestyle.

The current economic environment presents significant challenges for investors and property owners. As market conditions tighten, the balance of power is shifting from employees to employers. However, even with large-scale layoffs and hiring freezes, demand for office space has not increased. Many companies are reducing their workforce to match productivity levels rather than addressing decreased productivity directly.

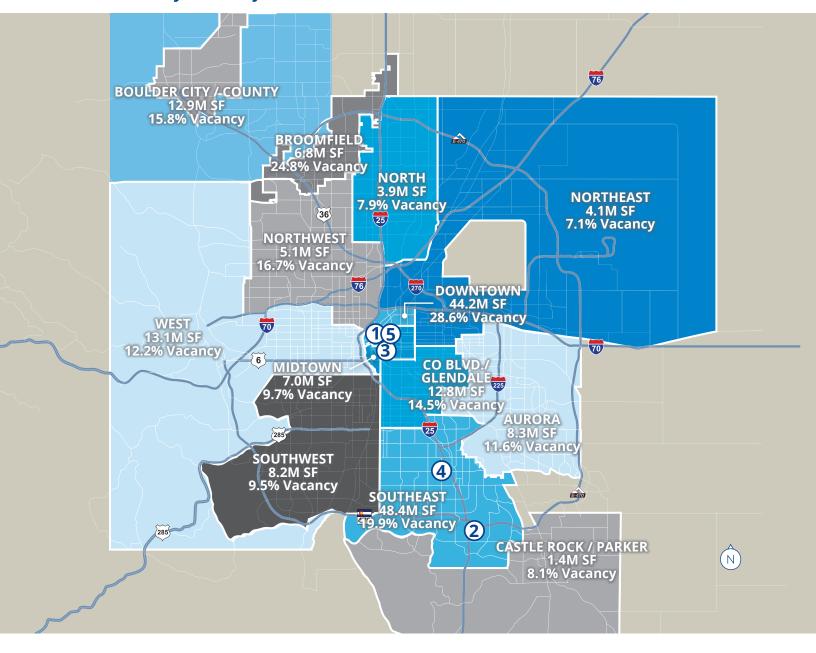
Q4 2024 data underscores the pandemic's ongoing impact on the office market, with metrics forecasting a challenging future. Denver's highly educated workforce and diverse economy are expected to sustain the office market. The city's long-standing attractive qualities are anticipated to support its growth and resilience in the coming years.

Inflation Rate Rises to 2.9% in November



Source: BLS

Submarkets by Vacancy



Top Leases This Quarter

| | Building Address | Building Name | Rentable Square Feet (RSF) | Tenant | Deal Type |
|---|----------------------------|----------------------------|-------------------------------|-------------------|-----------|
| 1 | 1400 16th St. | 16 Market Square | 85,000 | Ibotta | Direct |
| 2 | 11045 E. Lansing Cir. | Lansing Point | 81,063 | Douglas County | Direct |
| 3 | 1630 Welton St. | 16th Street | 62,095 | Strive | Direct |
| 4 | 5670 Greenwood Plaza Blvd. | Triad Orchard Station West | 40,459 | Stryker | Direct |
| 5 | 1001 17th St. | 1001 17th | 38,928 | Permian Resources | Direct |

Denver | 24Q4 | Office | Market Statistics



| Existing Propertie | | | | | Vacancy | | | | Activity | Absorption | Cons | struction | Rents |
|---------------------|--------------------------|------------------------|---------------------------|--------------------------|-----------------------------|------------------------|--------------------------|-------------------------------|---------------------------|---|----------------------------------|-----------------------------|------------------------|
| Submarket/ Class | Total Inventory SF | Direct Vacant SF | Direct Vacancy Rate | Sublease Vacant SF | Sublease Vacancy Rate | Total Vacancy SF | Total Vacancy Rate | Vacancy Rate Prior Qtr. | Leasing Activity SF | Net Absorption Current Qtr. SF | Deliveries Current Qtr. SF | Under Construction SF | Avg. Rental Rate |
| Downtown | | | | | | | | | | | | | |
| A | 31,567,995 | 8,745,812 | 27.7% | 1,222,054 | 3.9% | 9,967,866 | 31.3% | 31.5% | 477,733 | -27,561 | - | 1,242,360 | \$39.18 |
| В | 11,295,705 | 2,528,454 | 22.4% | 76,281 | 0.7% | 2,604,735 | 23.1% | 22.3% | 80,782 | -81,992 | - | 65,000 | \$32.94 |
| С | 1,320,898 | 58,049 | 4.4% | - | 0.0% | 58,049 | 4.4% | 3.1% | 6,730 | -16,942 | - | - | \$31.43 |
| TOTAL | 44,184,598 | 11,332,315 | 25.6% | 1,298,335 | 2.9% | 12,630,650 | 28.6% | 28.3% | 565,245 | -126,495 | - | 1,307,360 | \$37.86 |
| Midtown | | | | | | | | | | | | | |
| A | 1,863,186 | 117,108 | 6.3% | 75,955 | 4.1% | 193,063 | 10.4% | 11.8% | 8,086 | 26,915 | - | - | \$27.09 |
| В | 3,563,449 | 334,977 | 9.4% | 6,795 | 0.2% | 341,772 | 9.6% | 9.2% | 4,294 | -12,352 | - | - | \$23.37 |
| С | 1,610,978 | 147,963 | 9.2% | - | 0.0% | 147,963 | 9.2% | 9.1% | - | -1,024 | - | - | \$18.51 |
| TOTAL | 7,037,613 | 600,048 | 8.5% | 82,750 | 1.2% | 682,798 | 9.7% | 9.9% | 12,380 | 13,539 | - | - | \$25.70 |
| Suburba | n | | | | | | | | | | | | |
| Aurora | | | | | | | | | | | | | |
| A | 1,446,120 | 496,862 | 34.4% | 13,679 | 0.9% | 510,541 | 35.3% | 35.6% | - | 4,194 | - | - | \$24.33 |
| В | 6,025,648 | 387,078 | 6.4% | 40,270 | 0.7% | 427,348 | 7.1% | 5.8% | 34,173 | -76,083 | - | - | \$19.64 |
| С | 823,337 | 22,289 | 2.7% | 1,350 | 0.2% | 23,639 | 2.9% | 7.2% | 400 | 35,812 | - | - | \$17.25 |
| TOTAL | 8,295,105 | 906,229 | 10.9% | 55,299 | 0.7% | 961,528 | 11.6% | 11.2% | 34,573 | -36,077 | - | - | \$22.66 |
| Boulder | | | | | | | | | | | | | |
| A | 2,797,344 | 592,939 | 21.2% | 7,475 | 0.3% | 600,414 | 21.5% | 21.0% | 13,180 | -13,151 | - | - | \$30.61 |
| В | 9,415,179 | 1,286,019 | 13.7% | 87,763 | 0.9% | 1,373,782 | 14.6% | 16.5% | 81,656 | 184,109 | - | - | \$28.69 |
| С | 660,760 | 63,451 | 9.6% | - | 0.0% | 63,451 | 9.6% | 10.9% | 8,371 | 8,371 | - | - | \$22.45 |
| TOTAL | 12,873,283 | 1,942,409 | 15.1% | 95,238 | 0.7% | 2,037,647 | 15.8% | 17.2% | 103,207 | 179,329 | - | - | \$29.35 |
| Broomfield | | | | | | | | | | | | | |
| A | 4,384,600 | 1,044,945 | 23.8% | 167,242 | 3.8% | 1,212,187 | 27.6% | 22.6% | 67,805 | -223,424 | - | 154,760 | \$30.21 |
| В | 2,324,746 | 467,408 | 20.1% | - | 0.0% | 467,408 | 20.1% | 20.9% | 23,619 | 17,721 | - | - | \$23.13 |
| С | 70,412 | - | 0.0% | - | 0.0% | - | 0.0% | 0.0% | - | - | - | - | \$0.00 |
| TOTAL | 6,779,758 | 1,512,353 | 22.3% | 167,242 | 2.5% | 1,679,595 | 24.8% | 13.5% | 91,424 | -205,703 | - | 154,760 | \$28.64 |
| Colorado Blvd | l./Glendale | | | | | | | | | | | | |
| A | 5,007,119 | 692,048 | 13.8% | 88,779 | 1.8% | 780,827 | 15.6% | 15.9% | 47,970 | 14,319 | - | 302,223 | \$33.61 |
| В | 6,839,135 | 806,765 | 11.8% | 154,260 | 2.3% | 961,025 | 14.1% | 14.6% | 96,653 | 38,748 | - | 59,713 | \$26.43 |
| С | 978,961 | 116,004 | 11.8% | - | 0.0% | 116,004 | 11.8% | 12.2% | - | 3,209 | - | - | \$23.41 |
| TOTAL | 12,825,215 | 1,614,817 | 12.6% | 243,039 | 1.9% | 1,857,856 | 14.5% | 14.9% | 144,623 | 56,276 | - | 361,936 | \$29.60 |
| Longmont | | | | | | | | | | | | | |
| A | 106,336 | 8,856 | 8.3% | - | 0.0% | 8,856 | 8.3% | 8.3% | - | - | - | - | \$29.01 |
| В | 836,611 | 24,457 | 2.9% | 2,178 | 0.3% | 26,635 | 3.2% | 3.5% | - | 2,632 | - | - | \$21.39 |
| С | 105,300 | - | 0.0% | 10,000 | 9.5% | 10,000 | 9.5% | 9.5% | - | - | - | - | \$17.45 |
| TOTAL | 1,048,247 | 33,313 | 3.2% | 12,178 | 1.2% | 45,491 | 4.3% | 4.6% | - | 2,632 | - | - | \$23.09 |
| North | | | | | | | | | | | | | |
| A | 885,265 | 32,679 | 3.7% | 1,731 | 0.2% | 34,410 | 3.9% | 5.3% | 11,139 | 12,307 | | - | \$26.11 |
| В | 2,808,022 | 206,051 | 7.3% | 61,019 | 2.2% | 267,070 | 9.5% | 11.2% | 42,761 | 46,286 | - | - | \$24.62 |
| C | 169,535 | 2,659 | 1.6% | - 62.750 | 0.0% | 2,659 | 1.6% | 1.1% | 4,468 | -850 | - | - | \$15.98 |
| TOTAL | 3,862,822 | 241,389 | 6.2% | 62,750 | 1.6% | 304,139 | 7.9% | 9.4% | 58,368 | 57,743 | - | - | \$25.20 |
| Northeast | | | | | | | | | | | | | |
| A | 719,347 | 23,943 | 3.3% | 86,738 | 12.1% | 110,681 | 15.4% | 15.4% | - | - | - | | \$20.00 |
| В | 2,429,024 | 151,522 | 6.2% | - | 0.0% | 151,522 | 6.2% | 7.0% | 17,062 | 19,523 | - | | \$24.66 |
| С | 945,613 | 28,009 | 3.0% | - | 0.0% | 28,009 | 3.0% | 2.9% | 2,410 | -875 | - | - | \$14.50 |
| TOTAL | 4,093,984 | 203,474 | 5.0% | 86,738 | 2.1% | 290,212 | 7.1% | 7.5% | 19,472 | 18,648 | - | - | \$24.16 |

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Suburban continued

| Existing Properties | | | Vacancy | | | | | | | Absorption | Construction | | Rents |
|----------------------------|--------------------------|------------------------|---------------------------|--------------------------|-----------------------------|------------------------|--------------------------|-------------------------------|---------------------------|---|----------------------------------|-----------------------------|------------------------|
| Submarket/ Class | Total Inventory SF | Direct Vacant SF | Direct Vacancy Rate | Sublease Vacant SF | Sublease Vacancy Rate | Total Vacancy SF | Total Vacancy Rate | Vacancy Rate Prior Qtr. | Leasing Activity SF | Net Absorption Current Qtr. SF | Deliveries Current Qtr. SF | Under Construction SF | Avg. Rental Rate |
| Northwest | | | | | | | | | | | | | |
| ١ | 1,003,452 | 145,422 | 14.5% | 47,888 | 4.8% | 193,310 | 19.3% | 16.6% | 1,866 | -26,520 | - | 600,000 | \$26.89 |
| 3 | 3,406,872 | 505,984 | 14.9% | 90,379 | 2.7% | 596,363 | 17.5% | 16.7% | 20,420 | -27,503 | - | 25,005 | \$23.11 |
| | 658,500 | 47,244 | 7.2% | 10,052 | 1.5% | 57,296 | 8.7% | 8.7% | 2,653 | -312 | - | - | \$23.06 |
| OTAL | 5,068,824 | 698,650 | 13.8% | 148,319 | 2.9% | 846,969 | 16.7% | 15.6% | 24,939 | -54,335 | - | 625,005 | \$25.02 |
| arker/Castle | Rock | | | | | | | | | | | | |
| | 310,521 | 14,538 | 4.7% | - | 0.0% | 14,538 | 4.7% | 4.3% | - | -1,200 | - | 60,000 | \$35.70 |
| | 1,043,186 | 95,297 | 9.1% | - | 0.0% | 95,297 | 9.1% | 8.7% | 17,892 | -4,230 | - | - | \$28.19 |
| : | - | - | - | - | - | - | - | - | - | - | - | - | \$0.00 |
| OTAL | 1,353,707 | 109,835 | 8.1% | - | 0.0% | 109,835 | 8.1% | 7.7% | 17,892 | -5,430 | - | 60,000 | \$27.90 |
| outheast | | | | | | | | | | | | | |
| | 25,189,554 | 5,088,654 | 20.2% | 681,067 | 2.7% | 5,769,721 | 22.9% | 22.5% | 298,391 | -93,754 | - | - | \$29.26 |
| | 21,979,835 | 3,147,788 | 14.3% | 611,333 | 2.8% | 3,759,121 | 17.1% | 17.1% | 180,418 | -6,518 | | - | \$24.17 |
| | 1,263,255 | 95,699 | 7.6% | - | 0.0% | 95,699 | 7.6% | 7.4% | 8,148 | -2,465 | - | - | \$16.88 |
| OTAL | 48,432,644 | 8,332,141 | 17.2% | 1,292,400 | 2.7% | 9,624,541 | 19.9% | 19.7% | 486,957 | -102,737 | - | - | \$27.20 |
| outhwest | | | | | | | | | | | | | |
| | 1,044,090 | 66,781 | 6.4% | - | 0.0% | 66,781 | 6.4% | 4.8% | 16,004 | -16,443 | - | 290,000 | \$27.25 |
| | 5,733,298 | 690,949 | 12.1% | 14,125 | 0.2% | 705,074 | 12.3% | 12.8% | 81,536 | 30,517 | - | - | \$20.96 |
| | 1,446,421 | 5,859 | 0.4% | - | 0.0% | 5,859 | 0.4% | 1.2% | 10,773 | 11,353 | - | - | \$14.30 |
| OTAL | 8,223,809 | 763,589 | 9.3% | 14,125 | 0.2% | 777,714 | 9.5% | 9.8% | 108,313 | 25,427 | - | 290,000 | \$21.10 |
| Vest | | | | | | | | | | | | | |
| | 2,941,772 | 319,212 | 10.9% | 13,515 | 0.5% | 332,727 | 11.3% | 12.6% | 16,837 | 38,615 | - | - | \$28.42 |
| 3 | 9,147,748 | 1,045,814 | 11.4% | 112,836 | 1.2% | 1,158,650 | 12.7% | 12.0% | 80,515 | -57,670 | - | 80,000 | \$24.96 |
| | 973,883 | 57,962 | 6.0% | 46,408 | 4.8% | 104,370 | 10.7% | 5.1% | - | -54,492 | - | - | \$25.13 |
| OTAL | 13,063,403 | 1,422,988 | 10.9% | 172,759 | 1.3% | 1,595,747 | 12.2% | 11.7% | 97,352 | -73,547 | - | 80,000 | \$25.86 |
| UBURBAN TO | TAL | | | | | | | | | | | | |
| | 45,835,520 | 8,526,879 | 18.6% | 1,108,114 | 2.4% | 9,634,993 | 21.0% | 20.4% | 473,192 | -305,057 | - | 1,406,983 | \$29.23 |
| | 71,989,304 | 8,815,132 | 12.2% | 1,174,163 | 1.6% | 9,989,295 | 13.9% | 14.1% | 676,705 | 167,532 | - | 164,718 | \$25.53 |
| | 8,095,977 | 439,176 | 5.4% | 67,810 | 0.8% | 506,986 | 6.3% | 6.3% | 37,223 | -249 | - | - | \$19.05 |
| OTAL | 125,920,801 | 17,781,187 | 14.1% | 2,350,087 | 1.9% | 20,131,274 | 16.0% | 15.9% | 1,187,120 | -137,774 | - | 1,571,701 | \$24.60 |
| ENVER MARK | (ET GRAND TO | TAL . | | | | | | | | | | | |
| | 79,933,513 | 16,025,220 | 20.0% | 2,758,866 | 3.5% | 18,784,086 | 24.8% | 23.1% | 959,011 | -305,703 | - | 2,649,343 | \$34.48 |
| | 86,848,458 | 11,678,563 | 13.4% | 1,257,239 | 1.4% | 12,935,802 | 14.9% | 15.0% | 761,781 | 73,188 | - | 229,718 | \$24.73 |
| | 11,027,853 | 645,188 | 5.9% | 67,810 | 0.6% | 712,998 | 6.5% | 6.3% | 43,953 | -18,215 | - | - | \$20.03 |
| OTAL | 177,809,824 | 28,348,971 | 15.9% | 4,083,915 | 2.3% | 32,432,886 | 18.2% | 17.5% | 1,764,745 | -250,730 | - | 2,879,061 | \$31.04 |
| ENVER MARK | (ET QUARTERL) | COMPARISON | AND TOTA | LS | | | | | | | | | |
| 4 2024 | 177,809,824 | 28,348,971 | 15.9% | 4,083,915 | 2.3% | 32,432,886 | 18.2% | 17.5% | 1,764,745 | -250,730 | - | 2,879,061 | \$31.04 |
| 3 2024 | 177,178,385 | 27,253,124 | 15.7% | 4,018,823 | 2.3% | 31,271,947 | 18.1% | 17.5% | 1,756,714 | -391,102 | 63,701 | 2,879,061 | \$30.9 |
| Q2 2024 | 177,178,385 | 28,316,413 | 16.2% | 4,264,829 | 2.4% | 32,581,242 | 18.7% | 17.5% | 1,549,607 | -340,932 | 1,010,054 | 2,910,262 | \$30.97 |
| Q1 2024 | 176,892,985 | 26,732,111 | 15.4% | 4,248,239 | 2.4% | 30,980,350 | 17.8% | 17.5% | 1,875,148 | -545,684 | 238,726 | 3,545,986 | \$31.26 |

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